



Maximise Your Phone Confidence: How To Lose Your Phone Fear and Win More Customers

Robbie Stepney FInstSMM

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With the increased use of technology in business, some argue that we're actually beginning to lose the ability to talk to each other. The fear of making sales and marketing calls often tops the list of activities that people have a phobia about. It's as real as the fear of public speaking, and if not overcome can have a hugely negative effect on your business. Author, speaker, and sales expert Robbie Stepney FInstSMM draws on his 20 years of hands on experience during which he's made literally hundreds of thousands of sales calls, to give you a step by step guide to his own unique and powerful telephone business development system Straightforward Approach. In an easy to read and down to earth style Robbie will show you how to put into action a practical plan that is not only guaranteed to Maximise Your Phone Confidence, but to also ignite your sales figures. If you're serious about taking your telephone communication skills to the next level, and giving your sales numbers a massive boost, this book is essential reading.

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